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Hand hygiene compliance rates in the United States--a one-year multicenter collaboration using product/volume usage measurement and feedback.

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RUNNING TITLE

Hand Hygiene Compliance and Measurement

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ABSTRACT

Hand hygiene (HH) is the single most important factor in the prevention of healthcare acquired infections (HAIs). The three most frequently reported methods of measuring HH compliance are (1) direct observation, (2) self-reporting by healthcare workers (HCWs), and (3) indirect calculation based on HH product usage.

This paper presents the results of a 12 month multicenter collaboration assessing HH compliance rates at healthcare facilities in the U.S. by measuring and providing feedback for HH compliance. Our results show that HH compliance at baseline is 26% for Intensive Care Units (ICUs), and 36% for non-ICUs. After 12 months of measuring product usage and providing feedback, compliance increased to 37% for ICUs and 51% for non-ICUs. (ICU p=0.0119, NON-ICU p < 0.001).

HH compliance in the U.S. can increase when monitoring is combined with feedback. However, HH still occurs at or below 50% for compliance for both ICUs and non-ICUs.
INTRODUCTION

The importance of hand hygiene (HH) in the control of infection has been recognized since the initial reports of Semmelweis in 1847.\(^1\) Several studies have shown a decrease in transmission of infection as the HH increases.\(^2-7\)

In 2002, the Guidelines for Hand Hygiene in Health Care Facilities,\(^8\) and in 2005, the World Health Organization (WHO) Guidelines On Hand Hygiene in Health Care (advanced draft),\(^9\) presented current knowledge on hygiene products, clinical relevance, and evaluation of effective systems to promote and monitor HH compliance. However, \textit{measuring} the impact of educational interventions that promote increased HH was not fully addressed by healthcare facilities until the Joint Commission (JC) released National Patient Safety Goal #7A (2005)\(^10\) recommending the monitoring of HH compliance.

Although the Centers for Disease Control (CDC), WHO, JC, and Institute of Healthcare Improvement (IHI) all recognize the importance of monitoring HH compliance, there is no standard for measuring HH compliance. In 2007, Haas, et al, conducted an extensive review of the literature on HH monitoring, resulting in 662 articles of which only 31 described the method used to measure HH compliance.\(^11\) The reviewer identified the three most frequently reported methods of measuring compliance as (1) direct observation, (2) self-reporting of healthcare worker, and (3) indirect calculations based on hand hygiene product usage.

This paper presents the methodology and results of a one-year collaborative study of the indirect determination of HH compliance by measurement of product usage volume and the effect of feedback reporting on compliance. The role of measurement...
within a healthcare facility’s overall program of improving HH using observation, education, and reporting, is discussed.

METHODS

Site Enrollment

The measurement program was offered to all healthcare facilities in United States. The only criteria for enrollment was the ability and willingness of sites to submit monthly summaries of product usage volume and patient bed days to a secure, protected database for use in generating measuring and benchmarking reports. Sites were encouraged to use reports as feedback to their HCWs. Each site received an implementation manual and support from the authors for implementing the program at their facility.

Product Usage Monitoring

Soap and sanitizer usage was monitored by collecting and counting empty (used) product containers, keeping the sum for soap separate from that of sanitizer. The sum of empty containers was either provided by a healthcare facility’s environmental services or gathered by internally-assigned staff monitors who would monitor and count empty containers. The tallies of empty soap and empty sanitizer containers were recorded either separately by each unit (a specific floor or department within the facility), or, tallies for all units were combined and reported as a one facility-wide effort.

Patient Bed Days or Patient Visits

In conjunction with monitoring product usage volume, the study required Infection Control Practitioners (ICPs) to record and submit patient bed day data for each unit monitored for the study. In the case of emergency rooms or other out patient units
such as clinics, the number of patient visits substituted for patient bed days. As with the
product usage, if a facility decided to combine all units into one facility-wide monitoring
effort, then patient bed days and patient visits were combined as well into one facility-
wide number and submitted.

**Data Collection Timetable**

Product usage was monitored and reported starting at a baseline (period numbered
as zero) and then monthly thereafter (periods numbered 1, 2, 3, etc). The baseline served
as the starting point to which all future months’ data would be compared. For each
monthly period, environmental services or the staff monitors would report the total
number of empty soap, empty sanitizer, and patient bed days for each unit they were
monitoring. Then, the count started over for each subsequent month. Most data was
collected by on-site staff, and then submitted to the authors by a single representative
from that facility, usually the ICP. Data was submitted electronically, faxed, or mailed
by the 15th of each month and reports generated and sent via e-mail (as a PDF) to each
enrolled site by the 22nd of each month. Facilities that submitted data for individual units,
received reports for each unit. Facilities that submitted their data as a facility-wide sum
for product usage and bed days, received one report for the entire facility.

**Data Analysis**

**Hand hygiene per patient bed day (HH/patient bed day).**

HH/patient bed day was calculated in a multi-step process, starting by multiplying the
number of used containers of soap or sanitizer by the number of milliliters for each
respective product container size. Ounces were converted to milliliters if required for this
step. The resulting number was the *total product volume* (in ML) used for that monthly
period. That total product volume was divided by the number of patient bed days, resulting in a number that represented the total volume of product used per patient per day (also in mL). Finally, that total product per patient per day was divided by 1.7mL (Industry literature suggests that 1.7mL is the average volume of single dose of product from a sink or freestanding product dispenser.). This final number represents the HH/patient bed day (for ER and other out patient units, the number represents HH/patient visit). This represents either the number of times HH occurred in a 24 hour period when there was a patient in the bed, or for out patient units, the number of times HH occurred per patient visit.

**Statistical Methods.** In order to test the statistical significance of the intervention, paired t-tests were performed on the log-transformed HH per patient bed day data, for the different unit types.

**Benchmarks.** The benchmarks are calculated using data from every unit of every healthcare facility that participated in the program. The methodology used for the benchmarking is a linear regression model, and the percentile benchmarks are drawn from the same model, using prediction intervals.

**Comparative Benchmark.** Benchmarks are drawn at the expected mean over all comparable units and at the 10th and 90th percentiles. The comparisons are made against similar unit types and also by hospital size classifications according to their licensed number of beds. Benchmarks are not calculated by the number of staff contacts with the patient, or by the category of staff, because these factors are determined by the type of unit.
There are six unit types: (1) Intensive Care Unit (ICU), (2) Non-Intensive Care Unit (non-ICU), (3) Rehab / Long Term Care (rehab/LT), (4) pediatric, (5) emergency room – out patient units (ER-OP), and (6) clinic.

There are four size classifications according to the number of licensed beds: (1) 1-100 beds, (2) 101-300 beds, (3) 301-500 beds, and (4) 500+ beds. This cross-classification generates twenty-four different possible reference groups that can be benchmarked. For this report, benchmarks are presented for the ICU and non-ICU categories. Data on the remaining unit types will be include the number of units and the baseline mean since there are not sufficient data points at this time to benchmark.

**Compliance Goals.** Table I lists the HH goals and evidence that we used to determine these goals for the six unit types. There are no compliance goals for a healthcare facility that reports their combined unit summary of product usage. Four types of research were used to determine these goals: (1) literature, (2) survey of ICPs, (M. McGucken, unpublished data, 2006) (3) observation by ICPs, (C. Squire, VA Pittsburgh, personal communication, 2007) and (4) ongoing monitoring of the database used in this study. Any type of HH action that involves soap or sanitizer counts as an occurrence for HH compliance.

When an individual unit receives their HH/patient bed day, that number is then compared to the compliance goal. A percentage, or, compliance rate, is determined which put that unit’s HH/patient bed day in perspective of their goal.

**Measurement Reports**

After an ICP submits data on soap and sanitizer product usage to our database, a report is generated which contains four graphs and one table that are used to visually
display that month’s HH/patient bed day and the compliance rate. These reports are used for feedback to HCWs and provide the ICP with a form of intervention. The graphs show where that particular unit is benchmarked with other units within that facility’s size classification.

Each of the four graphs and one table are explained here:

1. **HH/patient bed day line graph for soap** for the unit for the entire time period the unit has been reporting data. This is a line graph, and each monthly intervention is represented by a point on that graph allowing easy review increases or decreases in HH/patient bed day over a period of several monthly interventions.

2. **HH/patient bed day (or HH/patient visit) for sanitizer** for the unit for the entire time period the unit has been reporting data. This is a similar type of line graph as for soap.

3. **HH/patient bed day (or HH/patient visit for ER-OPs) for combined soap + sanitizer** for the unit for the entire time period the unit has been reporting data. For this line graph, the individual HH/patient bed day for soap and sanitizer are combined into one number per intervention period, so that one line graph is shown for the comprehensive HH product use of that unit. This graph shows the compliance goal for that unit type.

4. **HH/patient bed day bar graph for soap, sanitizer, and combined soap + sanitizer.** This is the same data results as represented by each of the line graph above, only soap and sanitizer usage is represented by vertical bars instead of as points on a timeline.
**RESULTS**

It was decided to use the 12 month intervention as the time period at which to do the statistical analysis of the intervention because it represented a good compromise between having a sufficient sample size to obtain reasonable statistical power for the test and was far enough from the baseline in order to judge the medium-term effectiveness of the program.

Figure I shows the geographic distribution of the database used for this analysis. Healthcare facilities are shown by state and facility size classification. The database is comprised of urban and rural facilities spread across the U.S. It also has facilities represented in each size category.

In this study there were a total of 306 hospitals and other healthcare facilities submitting data for a total of 1531 units: 179 hospitals reported product use for 299 ICUs, and 281 hospitals reported product use for 986 non-ICUs. There were a combined number of 246 data points for Pediatrics, Rehab/LTC, and ER-OP.

Table II shows the mean HH/patient bed day over the period of 12 months for all ICUs and non-ICUs as well as their respective compliance rates. The compliance rate for ICUs at period 0, the baseline, was 25.8% and increased to 36.3% by period 12 (the one-year intervention mark, p=0.0119). For Non-ICUs, the baseline was 35.7% and increased...
to 51.3% by period 12 (p < 0.0001). There is not sufficient data to perform a formal test of significance for the Pediatrics, Rehab/LTC, Clinic, and ER-OP unit types. However, Table III shows the mean baseline of the limited data points we have for the HH/patient bed day for Rehab/LTC and Pediatrics to be 17.2 and 31.2 HH/patient bed day respectively. ER/OP is 9.3HH/patient visit and clinic is 3.7HH/patient visit. Based on our established compliance goals, Rehab/LTC has a mean compliance rate of 88%, pediatrics 43%.

Figure II shows aggregate HH/patient bed day for all 299 ICUs’ combined soap and sanitizer usage. The mean HH/patient bed day for each intervention period is indicated by squares. Benchmarks are shown at the tenth percentile (bottom 10%, indicated by triangles) and the 90th percentile (top 10%, indicated by diamonds). The goal for ICUs, 144 HH/patient bed day, is indicated by the horizontal dashed line. We include an actual hospital’s data from our database, to show an example of how monthly tracking would look in an actual report that goes out to an ICP. This hospital’s HH/patient bed day are indicated by circles connected by the thick black line.

Figure III shows the aggregate HH/patient bed day for all non-ICUs’ combined soap and sanitizer usage. Our database has a total of 986 non-ICUs. The mean HH/patient bed day for each intervention period is indicated by squares. Benchmarks are shown at the tenth percentile (bottom 10%, indicated by triangles) and the 90th percentile (top 10%, indicated by diamonds). The goal for non-ICUs, 72 HH/patient bed day, is indicated by the horizontal dashed line. We include an actual hospital’s data from our database, to show an example of how monthly tracking would look in an actual report that goes out to an ICP. This hospital’s HH/patient bed day are indicated by circles connected by the thick black line.
DISCUSSION

There have been numerous studies over the past 25 years documenting the lack of HH compliance among HCWs. These studies have been hospital or unit specific and the majority has used either observation or HCW self-reporting on the measurements. To our knowledge this study is the first multicenter project in the U.S. designed to measure and benchmark HH compliance indirectly by using the measurement of product volume and cross-classification that generated twenty-four reference groups for benchmarking.

Direct observation is recognized by WHO\(^9\) as the “gold standard” and most reliable method for measuring HH compliance rates. Although direct observation can provide specific information about HH techniques and HCW HH behavior, it is costly and labor intensive. Table IV compares labor costs for observation versus product usage measurement. Costs in terms of ICP time/salary to manage and supervise an observational study can range from 2.5 to 3.5 times as high compared to when an ICP manages a monitoring program for product usage.

The lack of standardization of a process for observation along with the bias selection and small sampling has made data hard to interpret or compare. Gould et al identified 42 techniques for measuring handwashing performance using direct observation.\(^18\) They found poorly derived studies, limited scope in terms of time and type of units, and validity and reliability were not addressed. The author concluded that an additional data collection method should be used to address the deficiencies of observation. The most significant deficiency in observation is the small sampling size. The most comprehensive study of this issue was done by van de Mortel et al in which they reported that covert observation only captures three percent of encounters.\(^19\)
Indirect measurements of hand hygiene such as product volume, paper towels, and containers of touch free dispensers, have reported good correlation with infection rates and resistant organisms, and increase in compliance.\textsuperscript{20-25} Product usage is a cost-effective, less time-consuming method that provides the ICP with overall compliance rate for each unit, representative of all shifts, and avoids biases of selection and self-reporting.

The methodology for product usage measurement does not produce data for HH techniques, nor does it provide indications in terms of before and after patient contact. For these reasons, product usage measurement can be used as a cost effective way to determine which units one should perform observation to better understand non compliance HH behaviors for a specific unit.

Research studies have shown that a sound component of a compliance program is reporting and feedback. Rosenthal et al reported a significant increase in HH compliance when performance feedback was introduced.\textsuperscript{26} Similar results were reported by McCormick et al on the use of unit specific report cards. The discussion (and promotion) of HH goals, and the unit’s compliance towards those goals, provided motivation to increase instances in HH.\textsuperscript{27} The measurement and benchmarking reports, whose data is impacted by the educational efforts of a facility’s HH awareness, were used in turn to influence that educational program. The reports were used in monthly infection control committee meetings, unit staff meetings, and training sessions, to provide feedback for that unit’s HH behavior.

Standardization of HH measurement should be the foundation of a compliance program, and the process of applying a standard methodology will increase the probability of improving HH compliance. The HH compliance measurement process used in our multicentered program uses a standard methodology for all units at all
facilities, and provides a standard reporting method that can be used for feedback and benchmarking. It provides a method for monitoring and unit-specific feedback, both of which have been shown to increase and sustain hand hygiene compliance.\textsuperscript{21-25}

The compliance rates from this study represent the first attempt to look at monitoring across the U.S. using a standard collection method, data analysis, and benchmarking based on compliance goals. These results are the first to differentiate between ICUs and non-ICUs, and the first to quantify compliance for both types of units.

The aggregate results show that in the ICU, the mean HH/patient bed day when sites begin their monitoring is 37 HH/patient bed day, meaning HH occurred on average 37 times in a 24 hour period when there was patient in the bed. Based on our established goals, there should be approximately 144 HH in a 24 hour period when there is a patient in an ICU bed. Therefore, the compliance rate for ICUs is 25\%. At 12 months HH/patient bed day increased to 52 HH/patient bed day, representing a compliance rate of 36\%.

For the non-ICUs, the mean HH/patient bed day is 26 HH/patient bed day. The established goal is 72 HH/patient bed day. This is a 36\% compliance rate. At 12 months, non-ICUs increase to 37 HH/patient bed day, resulting in a 51\% compliance rate. Our data has also shown that Pediatrics has a higher mean compliance goal than ICU and Non-ICU, a fact that has been shown in previous studies on HH in Pediatrics.\textsuperscript{17, 28-29}

National multicenter studies on hand hygiene have been performed in Southern Mediterranean countries and in Turkey. Arikan Akan, et al, in a national multicenter study in Turkey, reported similarly low compliance rates of 29.8\% HH for ICUs.\textsuperscript{30} Amazian, et al, reported as part of the NosoMed Network, HH compliance rates in four
Southern Mediterranean countries. They found similarly low compliance rates of 27.6% overall, with lack of consumables a significant factor.\textsuperscript{31}

The limitations of this study are related to product monitoring and compliance goals. Although we have standardized the process for collecting and submitting product volume (collecting the empty containers), it still remains a manual process and therefore human error can occur. The effect of human error on a specific site is not critical since each site is monitored and compared to their baseline data. Consistency is the key even if there are a few minor flaws. We have found that the process of establishing a baseline and first month’s intervention requires each site to begin each of these periods by replacing all soap and sanitizer containers in each unit of their study, so that product use can be measured more precisely. If there is a significant error in measurement in the months following the baseline and first month, it is more obvious when compared to the earlier interventions and we can help that facility’s ICP identify where the error in measurement occurred. Our compliance goals were based on published articles which described a total of several thousand observation hours. The goals also are based on ongoing observation as sites participated in this study. Our goals may be too low due to the reported lack of standardization of observation and the reported low yield using this process. We believe this is the case for the Rehab/LTC, ER/Op and /Clinic goals we have noted because of the variability in defining these units and the difference in the acuity of patients. However, even with possible low goals, compliance for ICUs and Non-ICUs is still near or below 50% in this multicenter study.

Our findings have documented three important facts: (1) monitoring and feedback can result in a modest but statistically significant increase in HH compliance, (2) HH in the U.S. continues to be near or below 50% with compliance slightly higher for
non-ICUs than for ICUs, and (3) monitoring compliance through product volume is a time efficient, cost effective way to provide feedback to staff and provide direction for observation and education.
References:


29. Howell K, Kieffer P, Perulfi S. Give hygiene a hand at the hospital. [on the internet]

St. Louis Children’s Hospital web site.


### Table I: Compliance Goals for Each Unit Type

<table>
<thead>
<tr>
<th>Unit Type</th>
<th>Compliance Goal</th>
<th>Research Evidence</th>
<th>Reference</th>
</tr>
</thead>
<tbody>
<tr>
<td>ICU</td>
<td>144</td>
<td>9 HH/hour</td>
<td>Rumbara et al(^{12})</td>
</tr>
<tr>
<td></td>
<td></td>
<td>4 HH/hour</td>
<td>Swaboda et al(^{13})</td>
</tr>
<tr>
<td></td>
<td></td>
<td>158 HH/day</td>
<td>McArdle et al(^{14})</td>
</tr>
<tr>
<td>NON-ICU</td>
<td>72</td>
<td>1 HH/25 min</td>
<td>Raboud et al(^{15})</td>
</tr>
<tr>
<td></td>
<td></td>
<td>NON-ICU should be half ICU</td>
<td>Walanakunakorn(^{16})</td>
</tr>
<tr>
<td>REHAB/LT</td>
<td>20</td>
<td>20 HH/bd</td>
<td>Squire</td>
</tr>
<tr>
<td>PEDIATRICS</td>
<td>72</td>
<td>4.89 HH/hour (pre contact)</td>
<td>Larson et al(^{17})</td>
</tr>
<tr>
<td></td>
<td></td>
<td>3.65 HH/hour (post contact)</td>
<td></td>
</tr>
<tr>
<td>ER-OP</td>
<td>6</td>
<td>6 HH/pv</td>
<td>MMI</td>
</tr>
<tr>
<td>CLINIC</td>
<td>3</td>
<td>3 HH/pv</td>
<td>MMI</td>
</tr>
</tbody>
</table>

Sources used to establish compliance goals for HH/patient bed day or HH/patient visit for each of the six unit types. Compliance goals are the standard to which individual units in the program compare their monthly reports.
Map of U.S. showing locations of hospitals and other healthcare facilities that have used product usage measurement to determine their hand hygiene compliance rate. There are 306 healthcare facilities in the following size classes: 1-100 beds (98 sites shown as white circles), 101-300 beds (130 sites, shown as light-shade circles), 301-500 beds (49 sites, shown as dark-shade circles), 501 beds and greater (29 sites shown as dark circles).
Table II: ICU and non-ICU HH/patient bed day Means and Compliance Rates

<table>
<thead>
<tr>
<th>Data Collection Period (month)</th>
<th>ICU HH/patient bed day mean</th>
<th>ICU Compliance Rate</th>
<th>Non-ICU HH/patient bed day mean</th>
<th>Non-ICU Compliance Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goal: 144</td>
<td>Goal: 72</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0</td>
<td>37.1</td>
<td>25.8%</td>
<td>25.7</td>
<td>35.7%</td>
</tr>
<tr>
<td>1</td>
<td>42.1</td>
<td>29.2%</td>
<td>25.6</td>
<td>35.5%</td>
</tr>
<tr>
<td>2</td>
<td>41.3</td>
<td>28.6%</td>
<td>27.8</td>
<td>38.5%</td>
</tr>
<tr>
<td>3</td>
<td>44.8</td>
<td>31.1%</td>
<td>27.8</td>
<td>38.5%</td>
</tr>
<tr>
<td>4</td>
<td>52.6</td>
<td>36.5%</td>
<td>31.3</td>
<td>43.5%</td>
</tr>
<tr>
<td>5</td>
<td>53.2</td>
<td>36.9%</td>
<td>33.4</td>
<td>46.4%</td>
</tr>
<tr>
<td>6</td>
<td>50.9</td>
<td>35.3%</td>
<td>32.7</td>
<td>45.4%</td>
</tr>
<tr>
<td>7</td>
<td>56.7</td>
<td>39.4%</td>
<td>35.2</td>
<td>48.9%</td>
</tr>
<tr>
<td>8</td>
<td>59.5</td>
<td>41.3%</td>
<td>35.2</td>
<td>48.8%</td>
</tr>
<tr>
<td>9</td>
<td>49.6</td>
<td>34.5%</td>
<td>34.3</td>
<td>47.7%</td>
</tr>
<tr>
<td>10</td>
<td>56.1</td>
<td>38.9%</td>
<td>33.7</td>
<td>46.9%</td>
</tr>
<tr>
<td>11</td>
<td>56.0</td>
<td>38.9%</td>
<td>34.3</td>
<td>47.6%</td>
</tr>
<tr>
<td>12</td>
<td>52.3</td>
<td>36.3%</td>
<td>37.0</td>
<td>51.3%</td>
</tr>
</tbody>
</table>

$p = 0.0119$  
$p < 0.0001$

Baseline (period zero) and twelve months (one year) of product volume measurement and feedback reporting, showing monthly HH/patient bed days and comparing each month's HH/patient bed day to the compliance goals in order to determine the compliance rate.
Table III: Rehabilitation/Long Term, Pediatrics, ER/Out Patient, Clinics
HH/patient bed day or HH/patient visit Baseline Means

<table>
<thead>
<tr>
<th>Unit Type</th>
<th>Number of Units in Program</th>
<th>Baseline Mean</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rehab/LT</td>
<td>49</td>
<td>17.2</td>
</tr>
<tr>
<td>Pediatrics</td>
<td>51</td>
<td>31.9</td>
</tr>
<tr>
<td>ER/OP</td>
<td>104</td>
<td>9.3</td>
</tr>
<tr>
<td>Clinic</td>
<td>42</td>
<td>3.7</td>
</tr>
</tbody>
</table>

Baseline (period zero) mean for Rehabilitation, Long Term Care and Pediatric (reported as HH/per patient bed day) and mean for Emergency room, Outpatients clinics such as Vascular Lab. and Clinics such as Dermatology (reported as HH/per patient visit.)
An example ICU from the database showing combined soap + sanitizer usage over a 12 month period. Also shown are the compliance goal (144HH/patient bed day), mean, and benchmarks for the 10th percentile (bottom 10%), and 90th percentile (top 10%) for all hospitals in the same size class.
Figure III: Aggregate Data for NON-ICUs in Database and Example of Single Non-ICU Benchmarking

An example non-ICU from the database showing combined soap + sanitizer usage over a 12 month period. Also shown are the compliance goal (72HH/patient bed day), mean, and benchmarks for the 10\(^{th}\) percentile (bottom 10\%), and 90\(^{th}\) percentile (top 10\%) for hospitals in the same size class.
Table IV: Annual Personnel Costs for Observational Studies versus Product Usage Measurement

<table>
<thead>
<tr>
<th>Number of Units</th>
<th>Observation</th>
<th>Product Volume Measurement</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>By ICP*</td>
<td>By Non-Professional**</td>
</tr>
<tr>
<td>4</td>
<td>$6,656</td>
<td>$3,456</td>
</tr>
<tr>
<td>8</td>
<td>$13,312</td>
<td>$5,376</td>
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<tr>
<td>12</td>
<td>$19,968</td>
<td>$7,296</td>
</tr>
<tr>
<td>22</td>
<td>$36,608</td>
<td>$12,096</td>
</tr>
</tbody>
</table>

* ICP median base salary in U.S. is $32/hour (not incl. benefits). Figures in ICP column based on ICP performing observation one hour per unit per week. No reports or benchmarking

** Data Collector base salary in U.S. is $10/hour. Figures in Non-Professional column based on a data collector observing one hour per unit per week, and includes ICP supervision time/cost. No report or benchmarking

*** Team cost are for ICP Monthly time for overseeing program, and fee for measurement and benchmarking reports. Includes report and benchmarking
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